



Upcoming Events

- AGM May 25, 2007 following the Seminar
- Chapter Seminar 9:00 AM Friday May 25th, 2007
- The Credit Institute of Canada 2007 National Credit Conference, Whistler B.C. June 12 - 15, 2007

Move or Change Jobs?

Let us know
stevea@nbnet.nb.ca

Did you for get to renew your membership?

Click on the link or call

1-888-HIRE-FCI

http://www.creditedu.org/memb_membrenew.cfm

Credit Institute of Canada Atlantic Chapter Is pleased to host the 2007 Spring Seminar and AGM

Topics Include

- **“A Creditor's Perspective on Insolvency and Other Legislation”,**
presented by Darryl D. Haley, B.Com., C.A., CRIP
president of Haley & Associates Inc.
- **“World Wide Web > Credit Sources”,**
presented by Mr. Paul Cyr, FCI Sales Manager for
Atlantic Collection Agencies Ltd & ACA Credit
Services

Dear Members:

Do not miss this! The Atlantic Chapter of the Credit Institute of Canada has put together the most currently demanded topics and the most reliable speakers with solid & extensive background in these topics in the Maritimes.

Following the seminar at 2:30 we will be holding our Annual General meeting.

We are looking forward to seeing you at this upcoming seminar and thank you for supporting your local chapter.

Seminar Friday, May 25th, 2007, 9:00 AM
Registration Starts at 8:45 AM
\$169.00 Members \$199.00 Non-Members

Future Inns Moncton
40 Lady Ada Blvd
Moncton, NB

Phone 1,877-389-9600 - Reference Credit Institute of Canada
for preferred rate 119.00 plus tax per night
Website www.futureinns.com

Lunch - Mavericks Restaurant (On-site)

(Earn 20 CIC Development points by attending the Seminar and the AGM)

“A Creditor's Perspective on Insolvency and Other Legislation”,

As Creditors we need to be familiar with Federal and Provincial Legislation as it pertains to collections. Darryl Haley will cover both Federal and Provincial Acts such as:

Bankruptcy and Insolvency Act

- Purpose of the Act
- Proposals vs. bankruptcy
- Who are the players
- The Process - Creditor driven
- The Outcome
- Canada Creditors Arrangement Act

Personal Information Protection and Electronic Documents Act

Provincial

- Builders' Lien Act
- Collection Act
- Collection Agencies Act
- Commercial Mediation Act
- Consumer Protection Act
- Consumer Reporting Act
- Consumer Services Act
- Interest on Judgments Act
- Personal Property Security Act.
- Small Claims Court Act

Darryl D. Haley, B.Com., C.A., CRIP

Darryl D. Haley, is president of Haley & Associates Inc., where he focuses on financial, business, marketing and management consulting. He is an associate member of the Canadian Association of Financial Planners, a certified restructuring and insolvency practitioner (CRIP), a licensed trustee and a chartered accountant (C.A.). He is a member of the Institute of Chartered Accountants of Nova Scotia and received the 2001 Chartered Accountant of the Year Award; He is currently a member of the Professional Conduct Committee of the Canadian Association of Insolvency and Restructuring Professionals and has served on the board of directors and as secretary to this organization. He has also served on the chapter executive and treasurer of the Canadian Association of Financial Planners. His experience includes lending and portfolio management for a provincial crown corporation assisting secondary manufacturing; compliance and enforcement of federal legislation through the Bankruptcy Act; international development efforts, particularly in Central America; consulting in a host of financial and business situations; and operating as chief financial officer for one of the larger steel fabricators in the Maritimes. He earned a B.Com. degree from Dalhousie University in Halifax.

Schedule of Events

8:45 Registration
9:00 Darryl Haley
10:30 Break
11:45 Buffet Lunch
(Included)
1:00 Internet Presentation
2:00 CIC Presentation
2:15 Break
2:30 AGM

“World Wide Web > Credit Sources”

Having quick access to a wealth of credit information sources is critical to managing accounts receivable in today's fast paced economy. The ability to tap into a large variety of information sources to obtain current information is paramount to the credit department's decision-making processes. This presentation will guide you through the various information sources for obtaining credit information on companies including the following to name a few:

- Corporate information both regionally and across North America
 - News monitoring sources
 - Legal directories
 - Bankruptcy searches
 - Public records searching
 - Financial Statements on publicly traded companies
- Participants will receive the URL locations on all information presented.
- Participants are also encouraged to bring useful or interesting links, sources of other information to share.

Paul J Cyr, FCI

Mr. Paul Cyr is the Sales Manager for Atlantic Collection Agencies Ltd & ACA Credit Services. Paul currently serves as Vice President to the Atlantic Chapter of the Credit Institute of Canada. Having worked in credit for the last 20 years has provided Paul with a wealth of knowledge and experience in the credit reporting and collection field.

Paul is a past President for the Atlantic Chapter of the Credit Institute of Canada and has served as the National Chair for the 2005 Conference committee which held Atlantic Canada's first National Credit conference in Charlottetown PEI. In addition Paul along with the other members of the National Conference Committee for 2005 were all awarded with the National Certificate of Merit from the Credit Institute of Canada for contribution of time, effort & ability to the betterment of credit education in Canada.

Paul has also been accredited with the FCI designation in credit management having completed a 4-year course with the University of Toronto.



Credit Institute of Canada

Credit Institute of Canada, Atlantic Chapter

P.O. Box 3561, Dartmouth, Nova Scotia, B2W 5G4

REGISTRATION INFORMATION

Name:

Address:

Company:

E-mail:

Fax:

Home Phone:

Business Phone:

Payment Options

Cheque/MO

Visa

Card Holder

Expiry Date:

Card Number:

Membership ID Number

Signature:

Member

Non-Member

Individual Institute Member \$169.00 + Tax
Non-Institute Members \$199.00 + Tax
(HST#R105201115)

(Registration includes all breaks and lunch.)

Please contact us if you would like to take advantage of the preferred member rate and obtain more information about becoming a member of the Credit Institute of Canada.

Cheque, money order or visa registration: Submit by mail and enclose completed registration form. Please make all Cheques/Money Orders payable to

Credit Institute of Canada (Atlantic Chapter)

Please confirm your registration by fax
(902)450-5220

For Additional Information or Questions
Please Call: Steven Adams (506)648-2064



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