



Credit Institute of Canada:
Providing Professional Credit Ability

OUR MEMBERS...

- ✓ Uphold the highest ethical standards
- ✓ Act with honesty and integrity
- ✓ Demonstrate professionalism and trust
- ✓ Maintain stability and discipline
- ✓ Represent accountability and compliance
- ✓ Provide foresight, resourcefulness, skill, and intuition
- ✓ Embrace and encourage learning and continuous education

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**ENHANCE YOUR CORE
COMPETENCIES WITH
THE CREDIT INSTITUTE
OF CANADA**



An FCI Exemplifies Credit Ability.

Enhancing your credentials as a knowledgeable, capable and intuitive credit manager will increase your value to your organization and should, therefore, help you to advance more quickly and earn more money.

Certification through the Credit Institute of Canada distinguishes you among your peers, making you stand out amidst look-alike competition.

The certified credit professional FCI (Fellow Credit Institute) Program curriculum provides intermediate and senior credit professionals with the management skills and confidence to assume a leadership role in their organizations. Prior to graduation students must obtain five years of practical experience in a credit position. Designated FCI's are bound by a code of professional ethics and participate in on-going professional development.

Two of the eight courses in the certified credit professional FCI Program are in-depth credit management courses. The remaining six core courses are provided by the Certified General Accountants of Canada (CGA), which allow students to transfer credits toward earning a CGA designation. These courses include accounting, economics, communications, law, finance and management information systems.

Juggling the various demands of an ever-changing workplace takes both training and tenacity. Enhance your core competencies in credit management with certification as an FCI, available only through the Credit Institute of Canada.



The Credit Institute of Canada has Credit Ability.

Profit from our values and expertise

Created by a special Act of Parliament on June 11, 1928, The Credit Institute of Canada (CIC) is the only Canadian organization which grants official designations to professionals in the Canadian credit field.

Our professional association provides its members with the most current and comprehensive credit management resources, education and certification.

The Credit Institute of Canada is recognized as the primary source of credit management training in the country.

Our certified credit professional designation FCI (Fellow Credit Institute) is widely acknowledged in today's global marketplace as a symbol of excellence in credit management.

CIC members maintain an integrated and comprehensive perspective in protecting Canadian businesses in today's changing global environment by providing the most value to our stakeholders.

Through accountability, compliance and protection of assets, members provide an integral service to businesses which profit from our values and expertise.

FCI Course Summaries

Financial Accounting reviews the accounting cycle and preparation of financial statements.

Credit Management provides students with the knowledge required to manage a credit department.

Economics is a principles course in the issues, concepts, and theories of micro- and macro-economics.

Law introduces the Canadian legal system, tort law and professional liability, the principles of contract law, the law governing specific kinds of commercial contracts, debtor and creditor relations, and business organizations.

Finance focuses on the major decisions made by the financial executive.

Communications enables students to develop the writing skills that professionals require to succeed in business communications and academic studies.

Management Information Systems is an introductory course in the use of computer-based information systems in management and accounting.

Advanced Credit Management covers specific, specialized areas of credit management.

To register: www.creditedu.org/vis_register.html

EARN THE RESPECT AND RECOGNITION OF YOUR PEERS, YOUR EMPLOYER AND THE BUSINESS COMMUNITY

- ✓ Earn 5-10% additional income
(Source: Robert Half Salary Guide)
- ✓ The added value of a certified credit professional designation respected by businesses as a symbol of excellence in credit management
- ✓ Discount on seminars and networking events
- ✓ Access to other credit professionals to mentor, benchmark and share best practices
- ✓ Three copies annually of "To Your Credit," an on-line source of credit and management information
- ✓ Access to on-line legislative articles and discussions
- ✓ Discount on credit reference materials
- ✓ Access to a library of credit management resources
- ✓ Special offers / discounts from Credit Institute Affinity Partners