

**CREDIT INSTITUTE OF CANADA  
MANITOBA CHAPTER**

**Financial Statements**

**March 31, 2006**

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## Auditor's Report

To the Members of the Credit Institute of Canada Manitoba Chapter:

I have audited the balance sheet of the Credit Institute of Canada Manitoba Chapter as at March 31, 2006 and the statements of income, net equity and cash flow for the year then ended. These financial statements are the responsibility of the management of the organization. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement preparation.

In my opinion, these financial statements present fairly, in all material respects, the financial position of the organization as at March 31, 2006 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.



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Certified General Accountant

Hamilton April 21, 2006

**CREDIT INSTITUTE OF CANADA MANITOBA CHAPTER**  
**BALANCE SHEET**  
as at March 31, 2006

	2006	2005
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash	\$ 24,698	\$ 17,255
Accounts receivable	3,271	4,906
	27,969	22,161
<b>LIABILITIES AND MEMBERS' EQUITY</b>		
<b>Current liabilities</b>		
Accounts payable	2,308	707
Deferred membership fees (note 1)	30	21
	2,338	728
<b>Members' equity</b>	25,631	21,433
	\$ 27,969	\$ 22,161

Approved on behalf of the Board:

\_\_\_\_\_ Director

\_\_\_\_\_ Director

**CREDIT INSTITUTE OF CANADA MANITOBA CHAPTER  
INCOME STATEMENT**

for the year ended March 31, 2006

	2006	2005
<b>Revenue</b>		
Membership fees	\$ 7,005	\$ 7,288
Seminars, net of expenses (note 2)	4,936	8,126
National rebates	905	1,083
Miscellaneous, net of expenses	2,476	315
	15,322	16,812
<b>Expenses</b>		
Advertising and promotion	419	2,611
Audit		500
Annual and board meeting	3,204	1,765
Bank charges	142	87
Conference representative	2,516	
Director liability insurance	303	276
Graduation and awards, net of revenue (note 2)	1,853	1,041
Manitoba Conference	535	
Membership roster	186	260
Newsletters and office	182	947
Postage and courier	321	907
Sponsorship - National Conference	500	500
Telephone	963	959
	11,124	9,853
<b>Excess (Deficiency) of revenue over expenses</b>	<b>\$ 4,198</b>	<b>\$ 6,959</b>

**CREDIT INSTITUTE OF CANADA MANITOBA CHAPTER**  
**STATEMENT OF MEMBERS' EQUITY**  
for the year ended March 31, 2006

	<b>2006</b>	<b>2005</b>
<b>Members' equity</b> , beginning of year	\$ 21,433	\$ 14,474
Net income for year	4,198	6,959
<b>Members' equity</b> , end of year	<b>\$ 25,631</b>	<b>\$ 21,433</b>

**CREDIT INSTITUTE OF CANADA MANITOBA CHAPTER**  
**CASH FLOW STATEMENT**  
for the year ended March 31, 2006

	2006	2005
<b>Operating activities</b>		
Membership fees	\$ 7,005	\$ 7,288
Seminars, net of expenses (note 2)	4,936	8,126
National rebates	905	1,083
Miscellaneous, net of expenses	2,476	315
Operating expenses excluding non-cash items	11,124	9,853
<b>Operating income before changes in working capital</b>	<b>4,198</b>	<b>6,959</b>
<b>Changes in working capital</b>		
Accounts receivable	1,635	(4,449)
Accounts payable and accrued liabilities	1,601	171
Deferred membership fees	9	21
<b>Cash generated from operations</b>	<b>7,443</b>	<b>2,702</b>
<b>Investing activities</b>		
<b>Cash from investing activities</b>	<b>-</b>	<b>-</b>
<b>Financing activities</b>		
<b>Cash from financing activities</b>	<b>-</b>	<b>-</b>
<b>Increase( decrease) in cash resources</b>	<b>7,443</b>	<b>2,702</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>17,255</b>	<b>14,553</b>
<b>End of period</b>	<b>\$ 24,698</b>	<b>\$ 17,255</b>

# CREDIT INSTITUTE OF CANADA MANITOBA CHAPTER

## NOTES TO FINANCIAL STATEMENTS

March 31, 2006

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### PURPOSE OF THE ORGANIZATION

The Credit Institute of Canada is a not-for-profit educational and membership association of credit professionals. Its goal is to educate and continuously develop credit professionals for their personal development and for the benefit of the Canadian businesses that employ them. To meet this goal, the Manitoba Chapter was formed in 1937 and serves its members in the province of Manitoba.

### 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Financial instruments

The Chapter's financial instruments consist of cash, accounts receivable, short-term investments and accounts payable. Unless otherwise noted, it is management's opinion that the organization is not exposed to significant interest, currency or credit risks arising from these financial instruments. The fair value of these financial instruments approximates their carrying values, unless otherwise noted.

#### Revenue recognition

Membership & meeting fees are recognized as the services are provided. Fees, awards and other revenue received in advance are treated as deferred revenue.

#### Donated services

The work of the Manitoba Chapter is dependent on the voluntary services of many members. Since these services are not normally purchased by the Chapter and because of the difficulty of determining their fair value, donated services are not generally recognized in these statements.

#### Use of estimates

The preparation of the financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates.

**CREDIT INSTITUTE OF CANADA MANITOBA CHAPTER  
NOTES TO FINANCIAL STATEMENTS**

**March 31, 2006**

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**2 MEMBERS' ACTIVITIES**

The Manitoba Chapter provides opportunities to its members to attend functions for the purpose of education, networking and entertainment. The net proceeds from these activities are as follows:

<b>Seminars</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>Seminar 1</b>	\$ 1,133	\$ 2,310	\$ 2,287
<b>Seminar 2</b>	1,869	2,895	692
<b>Seminar 3</b>	1,934	1,593	1,566
<b>Seminar 4</b>	-	1,328	4,790
<b>Total</b>	\$ 4,936	\$ 8,126	\$ 9,335

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	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>Graduation and awards</b>	\$ (1,853)	\$ (1,041)	\$ (1,433)

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